

29/07/2022

**TEA MARKET REPORT**  
**Sale No.30 held on 25<sup>th</sup> and 26<sup>th</sup> July 2022**  
**(Held under the rules of the East African Tea Trade Association)**

Offerings this week totaled 180,695 Pkgs and 11,877,084 Kgs made up as follows:

<b>COUNTRY</b>	<b>PKGS</b>	<b>KGS</b>
<b>KENYA</b>	<b>140,016</b>	<b>9,454,761</b>
<b>UGANDA</b>	<b>27,259</b>	<b>1,543,157</b>
<b>TANZANIA</b>	<b>2,960</b>	<b>158,120</b>
<b>RWANDA</b>	<b>8,100</b>	<b>582,512</b>
<b>BURUNDI</b>	<b>2,360</b>	<b>138,534</b>
<b>DRC</b>		
<b>MALAWI</b>		
<b>MADAGASCAR</b>		
<b>MOZAMBIQUE</b>		
<b>ETHIOPIA</b>		
<b>TOTALS</b>	<b>180,695</b>	<b>11,877,084</b>

Last week's total was 190,840 Pkgs and 12,399,743 Kgs.

Next week's total will be 183,875 Pkgs and 11,934,317 Kgs.

**DEMAND:** A fair general demand prevailed again this week where 80,695 packages came under virtual hammer but at easier rates. Only some of the best categories in each grade managed firm to dearer rates while 28.12% of the total offerings remained unsold, even after being published on the ITTS portal. Pakistan Packers showed good interest but were less pushy while absorption from Afghanistan and the Bazaar component was notably reduced. Egyptian Packers continue buying but at lower levels and same can be said about Yemen and other Middle Eastern countries. Kazakhstan and other CIS states were grade specific and selective following quality. Russia maintained their buying while UK buyers remained selective. Sudan were moderate players but selective while Iran's buying was subdued. Somalia was active at the lower end of the market.

## PRICES

**BP1** - The best available saw less demand, depreciating by upto USC22 except for a few lines which gained value by upto USC16 while brighter types varied between firm to USC20 dearer to easier by similar margins. KTDA mediums were firm to USC14 easier but a few lines gained upto USC14 while plantations varied between firm to USC14 dearer to easier by upto USC11. Lower mediums were easier by upto USC10 dearer to easier by USC12.

**PF1** - Best categories were irregular, varying between USC15 dearer to easier by upto USC9 while brighter sorts varied between firm to USC5 dearer to easier by upto USC8. KTDA mediums were firm to USC9 dearer to easier by upto USC6. Lower mediums varied between firm to USC12 dearer to easier by upto USC16; plainer sorts varied between steady to USC18 dearer to easier by upto USC12.

**PDUST** – The best sorts saw less competition, declining by upto USC13 except for a few lines which gained upto USC14 while brighter sorts were firm to USC6 below previous weeks prices. KTDA mediums were firm to USC6 easier while plantations declined by upto USC10. Lower mediums were irregular varying between firm to USC12 dearer to easier by upto USC14 while plainer sorts appreciated by upto USC8 but a few lines declined by USC10.

**DUST1** – The best types were firm to USC8 easier while brighter categories varied between steady to USC4 dearer to easier by upto USC6. KTDA mediums varied between firm to USC10 dearer to easier by upto USC9 while plantations were steady to USC6 easier. lower mediums were irregular varying between firm to USC4 dearer to easier by upto USC6 while plainer sorts varied between USC8 dearer to easier by similar margins.

## SECONDARIES

BPs were about steady while PFs held value. Clean well sorted coloury Fannings were about firm while DUSTs were irregular with best types dearer. Other Fannings held value while similar DUSTs were firm. BMFs were well absorbed.

## PRICE RANGES (PREVIOUS WEEK'S IN BRACKETS) ALL IN USC/KG AUCTION NO.30 OF 26/07/2022

	<u>BP1 – USC</u>		<u>PF1 – USC</u>		<u>PDUST – USC</u>		<u>DUST1 - USC</u>	
Best	278 – 402	(255 – 322)	268 – 290	(274 – 303)	274 – 294	(275 – 298)	270 – 298	(268 – 308)
Good	255 – 310	(255 – 310)	266 – 278	(272 – 282)	273 – 300	(272 – 292)	270 – 278	(270 – 285)
Good Medium	260 – 294	(255 – 294)	266 – 274	(270 – 282)	271 – 282	(269 – 283)	270 – 276	(268 – 284)
Medium	200 – 278	(200 – 276)	190 – 260	(186 – 268)	222 – 268	(222 – 272)	230 – 266	(230 – 272)
Lower Medium	148 – 230	(130 – 220)	138 – 223	(166 – 222)	160 – 242	(160 – 246)	175 – 230	(160 – 236)
Plainer	085 – 182	(088 – 184)	116 – 200	(116 – 200)	150 – 210	(124 – 206)	140 – 210	(123 – 208)

**PRUDENTIAL TEA BROKERS PRICES REALIZED: AUCTION NO.30 OF 26/07/2022**

Factory	Prev	Low	Hig h	Prev	Low	Hig h	Prev	Low	High	Pre v	Low	Hig h	Prev	Low	Hig h	Prev	Low	Hig h	Prev	Low	Hig h	
		BP1			PF1			PD			D1			DUS T/D UST 2			FNG S1			BMF /1		
GACHEGE	274		276	276		268	272	276	278	274		276										
GATHUTHI	300		296	293		285	290		288	309		298										
IGEMBE	288		278	272		268	274		274	270		270						146				
IRIAINI	284		282	273		268	272		275	270		270						130				
KAGWE	280	280	282	278	270	272	278	278	280	284		275										
KAMBAA	283		277	276	272	274	276	276	278	276	272	276					130	130	134			
KIEGOI	300		284	282		272	278		277	277		275					130		160			
MATAARA	266		260	273	268	269	276		276	270		274			148							
MUNUNGA	294	280	284	303		285	282		284	286		284					144		154			
NDARUGU	264		260	275		268	273		276	270		274			150							
NDUTI	260	268	274	273	270	272	275		277	271		272					132	130	138			
THETA	270		272	276		272	273	273	276	272		273					136		138			
WERU	286		278	273		270	274	274	276	271		272										
KAPKO	252		250	244	244	246	258		258								125	125	127			
MOMUL	266	262	278	268		258	269	266	268	268	260	266					137		148			
MUDETE				252		250	258		260	245		246					125		125			
ROROK				246		244	258		258			245					127		125			
SANGANYI							260		258													
SETYON				214		198	220		220	230		216										
TEGAT	260		250	257		250	260		260	250		246					131	129	135			
KIGEZI	166		152			180	196	200	206										124	79	85	86
SIARRA				202		198	220		222	224	219	220					134	139	140	106		108
AILANDS									180													
MARICH	210		190	216	210	212	218		216								176		150			
KIGUMBA	100	90	98				158	158	162						144	130	132	138	85	85	88	

**THE HIGHEST PRICE REALISED: AUCTION NO.30 OF 26/07/2022**

BP1	4.02	GISOVU
PF1	2.90	KITABIA
PDUST	3.00	GACHARAGE
DUST1	2.98	GATHUTHI

**COMBINED SALE AVERAGES BY COUNTRY OF ORIGIN: AUCTION NO.30 OF 26/07/2022**

**(AUCTION PRICE)**

Country	Pkgs Sold	Kgs Sold	Avg Price		Pkgs Unsold	Kgs Unsold
<b>Main Grade</b>						
<b>KENYA</b>	88,120	6,226,489.00	2.46		36,400	2,445,391.00
<b>TANZANIA</b>	1,560	95,313.00	1.88		720	40,888.00
<b>UGANDA</b>	14,760	911,080.00	1.55		1,560	92,728.00
<b>RWANDA</b>	5,160	359,264.00	2.83		680	45,256.00
<b>BURUNDI</b>	1,480	93,532.00	2.30		300	18,762.00
<b>Main Grade</b>	<b>111,080</b>	<b>7,685,678.00</b>	<b>2.36</b>		<b>39,660</b>	<b>2,643,025.00</b>
<b>Secondary</b>						
<b>KENYA</b>	10,178	518,726.00	1.35		5,178	262,796.00
<b>TANZANIA</b>	780	32,924.00	1.02		400	20,564.00
<b>UGANDA</b>	9,340	454,648.00	1.15		660	34,342.00
<b>RWANDA</b>	540	35,688.00	2.14		300	18,664.00
<b>BURUNDI</b>	420	20,272.00	1.46		140	5,972.00
<b>Secondary</b>	<b>21,258</b>	<b>1,062,258.00</b>	<b>1.28</b>		<b>6,678</b>	<b>342,338.00</b>
<b>Summary</b>						
<b>KENYA</b>	98,298	6,745,215.00	2.37		41,578	2,708,187.00
<b>TANZANIA</b>	2,340	128,237.00	1.66		1,120	61,452.00
<b>UGANDA</b>	24,100	1,365,728.00	1.42		2,220	127,070.00
<b>RWANDA</b>	5,700	394,952.00	2.77		980	63,920.00
<b>BURUNDI</b>	1,900	113,804.00	2.15		440	24,734.00
<b>Grand Total:</b>	<b>132,338</b>	<b>8,747,936.00</b>	<b>2.23</b>		<b>46,338</b>	<b>2,985,363.00</b>

## FORTH COMING SALES

	<b>SALE 31 01/08/2022 &amp;02/08/2022</b>		<b>SALE 32 08/08/2022 &amp;09/08/2022</b>	
<b>COUNTRY</b>	<b>PKGS</b>	<b>KGS</b>	<b>PKGS</b>	<b>KGS</b>
<b>KENYA</b>	<b>145,356</b>	<b>9,675,533</b>	<b>153,757</b>	<b>10,223,221</b>
<b>UGANDA</b>	<b>27,740</b>	<b>1,562,280</b>	<b>25,560</b>	<b>1,459,700</b>
<b>TANZANIA</b>	<b>1,060</b>	<b>56,283</b>	<b>1,040</b>	<b>51,280</b>
<b>RWANDA</b>	<b>7,240</b>	<b>495,485</b>	<b>7,140</b>	<b>488,934</b>
<b>BURUNDI</b>	<b>2,479</b>	<b>144,736</b>	<b>2,240</b>	<b>134,684</b>
<b>DRC</b>				
<b>MALAWI</b>				
<b>MADAGASCAR</b>				
<b>MOZAMBIQUE</b>				
<b>ETHIOPIA</b>				
<b>TOTALS</b>	<b>183,875</b>	<b>11,934,317</b>	<b>189,737</b>	<b>12,357,819</b>
<b>REPRINTS</b>	<b>47,855</b>		<b>49,799</b>	
<b>TOTALS 2021</b>	<b>182,500</b>	<b>11,951,444</b>	<b>167,587</b>	<b>10,971,252</b>
<b>REPRINTS 2021</b>	<b>97,380</b>		<b>84,360</b>	

### WEATHER & CROP REPORT FOR WEEK ENDING OF 22/07/2022

Tea growing regions continue experiencing cold and cloudy days and nights. Looking ahead, we expect these conditions to prevail for the next couple of days.

Crop intakes remain low, particularly in areas to the East of Rift where most factories garden marks are plucking on alternate days.

#### EAST OF RIFT

Most cold and cloudy with few locations chilly early in the morning. Nights are very cold.

Crop intakes ranged between 20,000 – 35,000 Kgs of green leaf daily.

#### WEST OF RIFT

The week opened to some dry, cold and cloudy weather but as days progressed, some districts reported some occasional sunny intervals later during the day; and with some light drizzles at night.

Crop intakes ranged between 30,000 – 40,000 Kgs over most factories but slightly higher at around 50,000 – 60,000 Kgs over few locations in Kericho and Bomet.